

FLI Truckload Broker – Job Description

Company: FLI Transportation and Logistics
Location: Overland Park, KS
Employee Type: Full-Time
Industry and Job Type: Transportation/Logistics | Truckload Broker
Salary: Dependent on experience

Full-time employees are eligible for FLI's benefits package (PTO, Medical, Dental, 401K) after 30 days of employment.

We are seeking an experienced Truckload Broker to add to our growing team. You will work closely with other Truckload Brokers in order to provide the best possible service to all FLI customers. This position will be filled by a candidate that is driven by goals and determined to help grow the company.

What you'll be doing:

- Source and develop new carrier relationships
- Negotiate carrier rates to maximize profit
- Arrange and manage the transport of goods with freight carriers
- Determine method of shipment to best suit customers need
- Manage the entire shipment process from pickup to delivery
- Meet daily/weekly/monthly quotas in shipment count, revenue and margin
- Maintain a proactive approach to identifying any issues, potential issues, or service failures
- Additional duties as needed

What you'll need to do it:

- 3-5+ years previous truckload brokerage experience
- Established relationships with truckload carriers
- Knowledge of all equipment and modes of trucking: flatbed, Conestoga, reefer, oversized, cross-border, intermodal, etc.
- Excellent verbal and written communication skills
- Proficiency with Microsoft Office Suite
- The ability to multi-task and problem solve effectively and efficiently with a sense of urgency
- Must work effectively in an office and team-oriented environment

Who we are:

Established in 2003, FLI Transportation and Logistics is a privately owned third-party transportation and logistics firm headquartered in Overland Park, KS. FLI offers freight management solutions for LTL, truckload, international and specialized services. At FLI we focus on the unique needs of each individual customer and provide dedicated account management to create centralized and simplified freight management solutions for our customers.

This is not an exhaustive list of duties, responsibilities and skills required for this position. This posting is intended to describe the general nature of the work involved in this job position.

FLI Transportation and Logistics is an equal opportunity employer. Qualified applicants will receive consideration for employment without regard to race, sex, disability, veteran, or other protected status.